

Law Practice Management Alert

Lexinfo

Law Practice Management Alert: March 2024

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BRIEF SELECTION OF CONTENT

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• Feldman, Joan. Top Al tools for lawyer marketers. – 2024 Mar 15 Attorney at Work

Business Development

Podcasts

Black, Ashley [et al]. The growing integration of marketing, business development and DEI (Part 1) and (Part 2). –
 2024 Mar 7 Strategies & Voices

Legal Data Translators

 Chaboryk, Amanda Catharine. The new role of 'legal data translators': Navigating the intersection of law and data science. – 2024 Mar 18 Legal Business World

NeuroDiversity

New Publication

 Dunne, Maureen. The Neurodiversity Edge: The Essential Guide to Embracing Autism, ADHD, Dyslexia, and Other Neurological Differences for Any Organization. – Wiley, 2024.

Skills/Competencies

New Publication

Palmer, R and McQuoid-Mason, D.J. Palmer & McQuoid-Mason's Basic Trial Advocacy Skills. – 2nd ed. –
 LexisNexis, 2023.

Technology

Campbell, Jack. 5 Cyber security tips for firms. – 2024 Mar 25 Lawyers Weekly

Wellbeing

Internet Article

• IBA Professional Wellbeing Commission. International Guidelines for Wellbeing in Legal Education. 2023.

Workplace Culture

Internet Article

 Positive culture and wellbeing: a priority for law firms. – <u>2024 Mar 13 Legal Futures</u> New Publication

• Beard Nelson, Naomi; Connerty, Mary Ellen and Egan, Michelle. Culture in Law Firms: Best Practices for Engagement and Retention in a Hybrid World. – Globe Law and Business, 2024.

ARTIFICIAL INTELLIGENCE

Application | Utilisation

Internet Articles

Dibra, Serena. How AI solutions are evolving to manage supply chain requirements around ESG.

2024 Mar 28 Thomson Reuters

"Supply chain challenges persist and may intensify globally, yet they offer companies the chance to enhance enterprise value through strategic investments in advanced AI technologies for ESG management." https://www.thomsonreuters.com/en-us/posts/esg/ai-solutions-supply-chain-requirements/

Four key points to stay informed about AI in legal operations.

2024 Mar 26 Wolters Kluwer

"In an effort to fill this knowledge gap, Wolters Kluwer ELM Solutions recently offered a webinar featuring two of our inhouse AI experts to present some helpful information on AI in the legal space. Our presenters, Jeffrey Solomon, Vice President of Managed Services for LegalVIEW BillAnalyzer, and Jeetu Gupta, Director of Data Science, provided



perspective on how to best leverage both traditional and generative AI (GenAI) with low risk. Here are four of the key takeaways from the session..."

https://www.wolterskluwer.com/en/expert-insights/four-key-points-to-stay-informed-about-ai-in-legal-ops

O'Neill, Kace. The role of Al in the future of business.

2024 Mar 14 Lawyers Weekly

"Crucial decisions for businesses happen every day; in the near future, however, artificial intelligence could be pushed to the forefront to deal with those decisions."

https://www.lawyersweekly.com.au/biglaw/39253-the-role-of-ai-in-the-future-of-business

Pearce, Colin. Al gone astray: How a B.C. court case may set precedent on ChatGPT use in law.

2024 Mar Tloma Today

"How can Ontario law offices benefit from the advantages of AI programs like ChatGPT without risking their integrity? Here are practical steps and considerations for integrating AI tools responsibly."

https://www.tloma.com/about-tloma/tloma-today/details/tlomatoday---march-2024?expand=ai-gone-astray-how-a-b-c-court-case-may-set-precedent-on-chatgpt-use-in-law---march-2024

Wisdom, Rachel. Enhancing efficiency: Leveraging the power of Al for writing associate bios.

2024 Mar 21 Strategies & Voices

"Husch Blackwell's success illustrates several principles for firms beginning to work with AI: Think small at first - The prompt is key - In-house tools can create better customized results - Successful results require collaboration - Even with AI, writing projects still require human writer."

https://strategiesandvoices.org/Article-Details/enhancing-efficiency-leveraging-the-power-of-ai-for-writing-associate-bios

Law Firm Article

Motsoeneng, Refilwe. *Makunga v Barlequins Beleggings t/a Indigo Spur*: Al in court proceedings. [<u>Makunga v Barlequins Beleggings (Pty) Ltd t/a Indigo Spur (19733/2017) [2023] ZAWCHC 332 (1 December 2023)</u>]

2024 Mar 14 Michalsons
"Makunga sued Barlequins Beleggings t/a Indigo Spur for damages arising from a breach of contract. This is a good

example of AI in court proceedings. Makunga represented himself and successfully used generative AI and Google to draft his heads of argument. The court dismissed Indigo Spur's special pleas for prescription. It prompted the judge to remark: "one day soon, the computers are coming for our jobs"."

 $\underline{\text{https://www.michalsons.com/blog/makunga-v-barlequins-beleggings-t-a-indigo-spur-ai-in-court-proceedings/72489}$

Ethics

Internet Articles

Al-generated voices and text: Ethics and legal considerations.

2024 Mar 30 Forbes

"When approaching responsible AI, we based the foundation of WellSaid Labs on four main pillars that are — well, should be — generally applicable to all AI companies. Accountability - Transparency - Privacy and Security - Fairness." https://www.forbes.com/sites/quora/2024/03/30/ai-generated-voices-and-text-ethics-and-legal-considerations/?sh=3019e58b27d2

Santhebennur, Malavika. Ethical use of Al 'just a slogan'.

2024 Mar 5 Lawyers Weekly

"An academic has urged in-house counsel to exercise caution when using generative artificial intelligence (AI), musing that he is unsure of what the ethical adoption of AI currently looks like."

https://www.lawyersweekly.com.au/corporate-counsel/39161-ethical-use-of-ai-just-a-slogan

Future of Law

Internet Articles

Bonta, Jacob. The road to Al.

2024 Mar 13 American Bar Association

"Automation transforms legal practices by handling routine tasks, allowing lawyers to concentrate on strategic work and improving operational efficiency and accuracy. Automated marketing and CRM systems enable personalized client engagement, enhancing client retention and attracting new business through targeted campaigns and data-driven strategies. Automation streamlines management, task allocation, and financial reporting, supporting HR and professional development, and sets the stage for Al integration to further advance legal services."



https://www.americanbar.org/groups/law_practice/resources/law-technology-today/2024/the-road-to-ai/ (Subscription needed)

Cox, Emily. Navigating the future of legal industry: Insights on legal tech and Al.

2024 Mar 25 Legal Business World

"The legal industry has undergone significant transformation over the past few decades, largely driven by advancements in technology. As we look towards the future, it's clear that legal tech, including Artificial Intelligence (AI) and Generative AI (GenAI), will continue to shape the industry in unprecedented ways. Here, we delve into the past, present, and future of legal tech and what it means for the industry."

https://www.legalbusinessworld.com/post/navigating-the-future-of-legal-industry-insights-on-legal-tech-and-ai

Research

Internet Article

Savaniya, Nitesh. The future of legal research: Al-powered search and analysis.

2024 Mar 15 Legal Business World

"In this article, we will delve into the transformative impact of AI on legal research, explore the future of legal analysis with AI, and discuss how it streamlines processes, enhances the quality of legal work, and broadens access to justice. Lastly, we will talk about new ethical considerations AI brings into the legal profession."

https://www.legalbusinessworld.com/post/the-future-of-legal-research-ai-powered-search-and-analysis

Marketing

Internet Article

Feldman, Joan. Top Al tools for lawyer marketers.

2024 Mar 15 Attorney at Work

"If you're a lawyer or marketing professional charged with marketing your law firm, check out these top AI tools for lawyer marketers in 2024."

https://www.attorneyatwork.com/top-ai-tools-for-lawyer-marketers/

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BRIEFING PATTERNS

Opinion

Ngalwana, Vuyani. The long term effects of skewed briefing patterns in South Africa and some solutions.

2024 March 10 Anchored in Law

"In an unprecedented move, Judge Mandlenkosi Motha of the Pretoria High Court has recently grasped the Transformation nettle in the legal profession. He directed that two teams of counsel appearing before him, and comprising only white counsel in a case that had to do with black economic empowerment, address him on the demographic composition of their teams of counsel...."

https://www.anchoredinlaw.net/wp-content/uploads/2024/03/The-Long-Term-Consequences-of-Skewed-Briefing-Patterns-in-SA-Some-Solutions.pdf
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Law Firm Article

Maphumulo, Mtho. Dispute resolution matters: A lawyer 'dodges a bullet' after having relied on non-existent ChatGPT cases in court papers!

2024 Mar 4 Adams & Adams

"In a judgment of 20 February 2024, by the Supreme Court of British Columbia, a lawyer who had relied on case law generated by ChatGPT dodged a figurative bullet when the court found that, given the circumstances of the case, she should not be slapped with a special cost order in her personal capacity. A brief sum of the said judgment is provided below. This case echoes the warnings that have been given by various stakeholders around the world — schools, universities. places of employment, legal practitioners, law bodies, etc. — regarding the irresponsible use of AI."

https://www.adams.africa/mtho-maphumulo/dispute-resolution-matters-a-lawyer-dodges-a-bullet-after-having-relied-on-non-existent-chatgpt-cases-in-court-papers/

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BUSINESS DEVELOPMENT

Course Announcement

Grow for Gold | 17 April 2024, 30 July 2024, 23 October 2024

"Join Diane Boorman and Robyn MacMhaoinigh as they guide you through business growth that will see you focus on the things that help you earn more and drop the factors in your business holding you back.... "This 3-day programme is spread throughout the year. Session one is on 17 April, session two on 30 July and session three on 23 October 2024. The programme is aimed at businesses who are in or starting a growth phase of their business and want to ensure that their growth trajectory is successful."

https://www.linkedin.com/posts/robynmacmhaoinigh_growing-for-gold-learn-how-to-scale-up-activity-7171061690120282112-TbM2?utm_source=share&utm_medium=member_desktop

Internet Articles

Harrington, Jay. Embrace constraints to build your legal practice.

2024 Mar 7 Attorney at Work

"Every lawyer is stretched for time and resources. Instead of allowing limitations to hold you back, Jay Harrington explains ways to embrace constraints and use them to your advantage." https://www.attorneyatwork.com/embrace-constraints-to-build-your-legal-practice/

Reicin, Eric. Soft law: A 'middle way' for business and nonprofit success.

2024 Mar 27 Forbes

"Innovation is an important process for advancing our society and driving our economy, but it can be hampered if stakeholders do not trust how major institutions manage new technologies. Unfortunately, a lack of trust in innovation is a key finding in the latest Edelman Trust Barometer, which reveals that survey participants, by a nearly 2-to-1 margin, believe that innovation is being managed poorly—more specifically, that government has too much say in innovation. As an Edelman executive put it in a recent Zoom call, "Stamping innovation on a box is not a prescription for success.""

 $\underline{https://www.forbes.com/sites/forbesnonprofitcouncil/2024/03/27/soft-law-a-middle-way-for-business-and-nonprofit-success/?sh=3d698d263d3e/soft-law-a-middle-way-for-business-and-nonprofit-success/?sh=3d698d263d3e/soft-law-a-middle-way-for-business-and-nonprofit-success/?sh=3d698d263d3e/soft-law-a-middle-way-for-business-and-nonprofit-success/?sh=3d698d263d3e/soft-law-a-middle-way-for-business-and-nonprofit-success/?sh=3d698d263d3e/soft-law-a-middle-way-for-business-and-nonprofit-success/?sh=3d698d263d3e/soft-law-a-middle-way-for-business-and-nonprofit-success/?sh=3d698d263d3e/soft-law-a-middle-way-for-business-and-nonprofit-success/?sh=3d698d263d3e/soft-law-a-middle-way-for-business-and-nonprofit-success/?sh=3d698d263d3e/soft-law-a-middle-way-for-business-and-nonprofit-success/?sh=3d698d263d3e/soft-law-a-middle-way-for-business-and-nonprofit-success/?sh=3d698d263d3e/soft-law-a-middle-way-for-business-and-nonprofit-success/?sh=3d698d263d3e/soft-law-a-middle-way-for-business-and-nonprofit-success/?sh=3d698d263d3e/soft-law-a-middle-way-for-business-and-nonprofit-success/?sh=3d698d263d3e/soft-law-a-middle-way-for-business-and-nonprofit-success/?sh=3d698d263d3e/soft-law-a-middle-way-for-business-and-nonprofit-success/?sh=3d698d263d3e/soft-law-a-middle-way-for-business-and-nonprofit-success/?sh=3d698d263d3e/soft-law-a-middle-way-for-business-and-nonprofit-success/?sh=3d698d263d3e/soft-law-a-middle-way-for-business-and-nonprofit-success/?sh=3d698d263d3e/soft-law-a-middle-way-for-business-and-nonprofit-success/.$

Vlemincx, Eve. Unlocking growth beyond the obvious.

2024 Mar 25 Legal Business World

"Traditional growth strategies often focus on expanding headcount. Here, we explore three often overlooked yet pivotal strategies beyond mere numbers that can serve as a catalyst for advancement." https://www.legalbusinessworld.com/post/unlocking-growth-beyond-the-obvious

Podcasts

Black, Ashley [et al]. The growing integration of marketing, business development and DEI (Part 1). 2024 Mar 7 Strategies & Voices

"In this two-part conversation on the phenomenon of the legal marketing field's growing integration with DEI, LMA members in the diversity, equity and inclusion (DEI) space offer advice on developing DEI-related roles and career paths within our industry."

https://strategiesandvoices.org/Article-Details/the-growing-integration-of-marketing-business-development-and-dei-part-1

Black, Ashley [et al]. The growing integration of marketing, business development and DEI (Part 2). 2024 Mar 14 Strategies & Voices

"In part two of the legal marketing field's growing integration with diversity, equity and inclusion (DEI) conversation, members of LMA's DEI Committee and DEI SIG guide listeners through navigating uncomfortable conversations, challenges and how to champion progress at your firm."

https://strategiesandvoices.org/Article-Details/the-growing-integration-of-marketing-business-development-and-dei-part-2

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CANDIDATE LEGAL PRACTITIONERS

Case - Law Reports

Rensburg and Others v Legal Practice Council 2024 (1) SA 510 (GP)



<u>Juta Law Reports Advance Notification summary</u>: Candidate attorney – Holding of office – Engagement in business – Preconditions for – Legal Practice Council Rule 22.

Judgment: https://www.saflii.org/za/cases/ZAGPPHC/2020/110.pdf. South African Law Reports available from Juta.

Media Comment

Matlhabe, Goitsemang. Candidate attorneys decry 'irregular' exam conditions.

2024 Mar 27 The Star

"Prospective candidate attorneys in Gauteng have decried alleged irregular exam conditions which they claim have placed their future employment prospects at risk. A large number of candidate attorneys who sat for their attorney's exam paper 3 on March 14, have come out to raise concerns about the manner in which the exams were conducted and a deviation from the syllabus, which they allege resulted in their poor performance."

https://www.iol.co.za/the-star/news/candidate-attorneys-decry-irregular-exam-conditions-79872e28-c784-4422-8e60-34d7625b4937

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CHATGPT

See ARTIFICIAL INTELLIGENCE

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CLIENT RELATIONSHIPS

Course Announcement

Attracting New Clients Short Course | Lecturer: Annelien Feldtmann CA(SA), Neuro-Coach | Host: SA Legal Academy | Online Short Course

"Introducing our comprehensive "Attracting New Clients" short course, designed to empower businesses with actionable insights and strategies to overcome challenges in client acquisition and retention. This short course is divided into ten insightful 2-hour sessions, each focusing on a specific area of business growth and presented by industry experts."

https://legalacademy.co.za/webinars_on_demand/show/attracting-new-clients-short-course

Internet Articles

Freeman, David H. The 3 Fs of client development for law firms.

2024 Mar Legal Management

"While it was important for lawyers to get straight As in school, it's even more important for them to get "Fs" when it comes to client development. The Fs I'm talking about here are three pillars for growing an exceptional practice: fame, friendships and follow up. In this article, we'll highlight each and provide approaches for excelling in each area." https://www.alanet.org/legal-management/2024/march/columns/the-3-fs-of-client-development-for-law-firms

Skinner, David and Skinner, Karen. New client onboarding: 5 Tips to win over new clients.

2024 Mar 5 Attorney at Work

"Imagine walking into an unfamiliar restaurant. No one greets you, the menu is confusing, and you're not even sure how to place your order. What do you do? Well, if you're like us, you turn around and head for the door. It's the same in a law firm. Without a well-defined onboarding process, your clients may feel lost, undervalued, and uncertain about their decision to choose your firm. Buyer's remorse is real and competition is fierce. You can't afford to make a bad first impression."

https://www.attorneyatwork.com/new-client-onboarding/

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CONFLICT OF INTEREST

Case

Kellerman v Legal Practice Council Western Cape Office and Others (16305/22) [2024] ZAWCHC 81 (14 March 2024)



Attorney – Conflict of interest – Sequestration application and Code of Conduct – No prohibition against practitioner accepting second or further brief from liquidator, trustee or any interested party in other proceedings - Practitioner who acts for petitioning creditor in seeking to sequestrate estate based on debt owed is acting not to recover debt but instead to place hand of law on estate for benefit of creditors - Investigating Committee at Legal Practice Council finding that attorney had no prima facie case to meet following complaint - Application for review dismissed - Legal Practice Act 28 of 2014.

https://www.saflii.org/za/cases/ZAWCHC/2024/81.pdf

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DISCRIMINATION

Internet Article

Hilborne, Nick. Seven out of 10 professionals experience "discriminatory behaviour".

2024 Mar 7 Legal Futures

"More than seven out of 10 professionals have experienced "discriminatory or exclusionary behaviour in the workplace" in the past five years, a major study of professionals across the UK, including lawyers, has found. However, researchers said there was "an overriding feeling" that progress was stalling on equality, diversity and inclusion (EDI), with over a fifth of professionals believing it received "too much focus" compared to other issues... In the report Beyond Buzzwords, researchers found that 70% of professionals had experienced at least one barrier when joining their profession."

https://www.legalfutures.co.uk/latest-news/seven-out-of-10-professionals-experience-discriminatory-behaviour

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DIVERSITY / EQUITY

See also NEURODIVERSITY

Internet Articles

Pandelani, Fhedzisani. Office of the Solicitor-General addresses Justice Motha's concerns.

2024 Mar 25 Politics Web

"The Office of the Solicitor-General acknowledges the concerns raised by Justice Mandlenkosi Motha regarding the representation of previously disadvantaged individuals within the legal profession. Justice Motha's directive, urging an examination of the absence of diversity among legal practitioners, underscores a critical need for transformation within our legal system. In responding to these concerns, the Office of the Solicitor-General is committed to fostering a legal profession that reflects the principles of diversity, inclusion, and equity."

https://www.politicsweb.co.za/documents/office-of-the-solicitorgeneral-addresses-justice-

m?utm_source=Politicsweb+Daily+Headlines&utm_campaign=92c91822bf-EMAIL_CAMPAIGN_2024_03_25_08_54&utm_medium=email&utm_term=0_-92c91822bf-%5BLIST_EMAIL_ID%5D

Patel, Khevna and Martin, Janae D. Planning for DEIA success: Creating a vision board for your firm's DEIA goals.

2024 Mar Legal Management

"Now is the perfect time to take a look at your firm's current DEIA strategies and develop a plan for the rest of 2024 to ensure that the progress you've made isn't lost and that anything that needs a review or overhaul is mapped out and worked into a new strategy for optimal success."

https://www.alanet.org/legal-management/2024/march/columns/planning-for-deia-success-creating-a-vision-board-for-your-firms-deia-goals

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ESG

Internet Article

Hilborne, Nick. Four out of 10 big law firms have 'energy-burning' websites.

2024 Mar 20 Legal Futures

"Simon Marshall, founder of legal marketing agency TBD, said reducing load times and image sizes could "have realworld consequences in terms of carbon emissions". In his report on the carbon footprints of the top-200 firms' websites, Mr Marshall said websites "contributed significantly to carbon emissions through their energy consumption and hosting infrastructure"."



https://www.legalfutures.co.uk/latest-news/four-out-of-10-big-law-firms-have-energy-burning-websites

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FINANCIAL MANAGEMENT

Internet Articles

Batty-Jones, Tracey. Are cost control mandates putting the company at risk? How Australian-based GCs can navigate the "perfect storm."

2024 Mar 20 Legal Business World

"More than three-quarters of Australian-based GCs say their team is so under-resourced that it has jeopardized the ability for the legal department to do its job effectively. That statistic can't just be an alarm bell for legal; it should also serve as a blaring siren to all C-Suite executives concerned about organizational risk, reputation, health, and stability." https://www.legalbusinessworld.com/post/are-cost-control-mandates-putting-the-company-at-risk-how-australian-based-gcs-can-navigate-the-pe

Five financial reports law firm owners should review regularly.

2024 Mar Tloma Today

https://www.tloma.com/about-tloma/tloma-today/details/tlomatoday---march-2024?expand=five-financial-reports-law-firm-owners-should-review-regularly---march-2024

Lively, Brooke. What makes a law firm attractive to buyers?

2024 Mar 14 Attorney at Work

"What are the top three reasons a firm is an attractive acquisition — and a joy to own? It is financially healthy. It has a great culture. It is not wholly dependent on the owner. Here's why these three matter."

https://www.attorneyatwork.com/what-makes-a-law-firm-attractive-to-buyers/

Mabey, Stephen. A focus on profitability.

2024 Mar Tloma Today

"There are a number of practical steps that firms can take to address the decrease in profitability, albeit they are all short-term and will not guarantee long-term profitability."

 $\underline{\text{https://www.tloma.com/about-tloma/tloma-today/details/tlomatoday---march-2024?expand=a-focus-on-profitability---march-2024}$

Neilson, Naomi. Public interest dispute does not hold up in legal bill fight.

2024 Mar 22 Lawyers Weekly

"A man whose legal bill increased because of the firm's clerical error argued he should not have to pay costs for pursuing disciplinary action."

https://www.lawyersweekly.com.au/biglaw/39311-public-interest-dispute-does-not-hold-up-in-legal-bill-fight

Thomas, Reid. How to successfully manage client funds — and mitigate accounting and legal risks. 2024 Mar 20 Attorney at Work

"Whether you're a law firm owner or an individual attorney, it's likely you'll find yourself managing client funds at some point — including advance payments, settlement checks and expenses. As a fiduciary for your clients, you must scrupulously manage these funds — implement proper controls, keep accurate records and ensure you are being ethically and legally compliant. In fact, improper management of client funds is a top reason why lawyers get disbarred."

https://www.attorneyatwork.com/successfully-managing-client-funds/

Thomas, Reid. Top considerations for legal professionals when managing client funds.

2024 Mar Legal Management

"Every law firm, regardless of size, will find themselves managing client funds at some point, whether it's for advance payments, settlement checks or other expenses. Managing such funds is a critical piece of practice management, and improper management or use of client funds is a top reason why lawyers get disbarred. Client fund administration requirements may sound simple, but for a busy firm or complex cases, it's anything but. Compliant administration requires good organization, discipline and experience. Here are some basics to consider."

https://www.alanet.org/legal-management/2024/march/columns/top-considerations-for-legal-professionals-when-managing-client-funds

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FUTURE OF LAW

Internet Articles

Croft, Lauren. Key mid-market trends in transactions for 2024.

2024 Mar 21 Lawyers Weekly

"Following a conservative 2023, this managing partner said that over the course of this year, mid-market dealmaking is likely to pick back up."

https://www.lawyersweekly.com.au/biglaw/39316-key-mid-market-trends-in-transactions-for-2024

Revealed: 5-Year trends for the legal firm of choice survey.

2024 Mar 6 Lawyers Weekly

"Lawyers Weekly recently announced the BigLaw firms that lawyers would most want to move to if they were to leave their current employers. But how have those firms performed over the last five years?"

https://www.lawyersweekly.com.au/biglaw/39167-revealed-5-year-trends-for-the-legal-firm-of-choice-survey

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HUMAN RESOURCES

Hiring and Talent Retention

Internet Articles

McGrath, Molly. Stop the revolving door: How law firms can attract and retain top talent.

2024 Mar 11 Legal Business World

"In an era characterized by successive crises, individuals are increasingly prioritizing their quality of life over mere financial compensation or status symbols. When employees are disengaged from their work, they are significantly more inclined to contemplate leaving their current positions. Shockingly, reports indicate that a staggering 95% of workers are mulling over the prospect of quitting. This unequivocally highlights that no employer, regardless of stature or industry, is immune to this alarming trend."

https://www.legalbusinessworld.com/post/stop-the-revolving-door-how-law-firms-can-attract-and-retain-top-talent

Zavieh, Megan. You're not hired! The rules of non-engagement (letters).

2024 Mar 24 Attorney at Work

"Non-engagement letters are exactly what they sound like: the opposite of an engagement letter. Here's why sending them is a very good idea."

https://www.attorneyatwork.com/youre-hired-rules-non-engagement-letters/

Personal Development

Internet Article

Robinson, Gray. Is the law ruining your relationship? Tips for being a better partner.

2024 Mar 13 Attorney at Work

"There's an old saying, "Law is a jealous mistress." After two of my own divorces and representing hundreds of divorce clients, I used to joke that I knew many ways to screw up a relationship but not very many ways to make them a success. Now I have a better idea of how lawyers can have successful relationships."

https://www.attorneyatwork.com/is-being-a-lawyer-ruining-your-relationship/

Recruitment

Internet Article

A third of Brits would consider quitting their job to become a lawyer.

2024 Mar 4 Legal Cheek

"According to the researchers, one major factor for considering a career change is the portrayal of lawyers on-screen, with 32% of Brits stating they were influenced by documentaries and TV shows they have watched. One in five (19%) have also been influenced by celebrities that have become lawyers."

https://www.legalcheek.com/2024/03/a-third-of-brits-would-consider-quitting-their-job-to-become-a-lawyer/



Remuneration

Internet Articles

Doraisamy, Jerome. Male lawyers more likely to rate their remuneration highly.

2024 Mar 4 Lawyers Weekly

"New findings from Lawyers Weekly and Agile Market Intelligence demonstrate that men in law are more inclined to perceive their remuneration levels as being above average compared to their female colleagues."

https://www.lawyersweekly.com.au/biglaw/39136-male-lawyers-more-likely-to-rate-their-remuneration-highly

Parsons, Sapphire. Why pay equity is a safety issue.

2024 Mar 4 Lawyers Weekly

"It's time we started seeing inequality for what it is – a risk to women's safety. The old way of doing things is no longer enough to comply with legal obligations."

https://www.lawyersweekly.com.au/politics/39165-why-pay-equity-is-a-safety-issue

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IN-HOUSE ATTORNEYS

Internet Articles

Rose, Neil. SRA tells employers what they cannot ask in-house lawyers to do.

2024 Mar 11 Legal Futures

"Draft guidance for employers of in-house solicitors, which aims to establish a mutual understanding of what lawyers can and cannot do, has been published by the Solicitors Regulation Authority (SRA). Among other things, it says employers should not put in place personal objectives, performance rewards and incentives that create an "inherent risk of conflict" between the regulatory and legal objectives of the role."

https://www.legalfutures.co.uk/latest-news/sra-tells-employers-what-they-cannot-ask-in-house-lawyers-to-do

Santhebennur, Malavika. How in-house counsel can spot and tackle unfair contract terms.

2024 Mar 26 Lawyers Weekly

"A senior lawyer has explained why he believes in Aristotle's principles of persuasion to ensure contracts are fair and ethically sound."

https://www.lawyersweekly.com.au/corporate-counsel/39297-how-in-house-counsel-can-spot-and-tackle-unfair-contract-terms

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INFORMATION GOVERNANCE

Internet Article

Giles, Chris and Hockey, Christopher L. Illuminating the information governance journey: Crafting the framework of your business case.

2024 Mar Tloma Today

"For professionals tasked with spearheading initiatives in this field, the ability to craft a compelling and clear business case is paramount."

 $\underline{\text{https://www.tloma.com/about-tloma/tloma-today/details/tlomatoday---march-2024?expand=illuminating-the-information-governance-journey-crafting-the-framework-of-your-business-case---march-2024}$

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LEADERSHIP

Internet Articles

Brown, Doug. The law firm leadership coach.

2024 Mar 12 Linkedin Pulse

"One of the most critical business growth lessons I've learned over the last 30 years is the importance of listening to the market and evolving alongside it to find your best lane. I've been helping lawyers and business leaders create effective growth strategies for as long as I can remember - and long before I started coaching as my full-time gig. And I'm not just advising on growth—I'm living it."



https://www.linkedin.com/pulse/law-firm-leadership-coach-doug-v9kce/?trackingId=VHVLbKwxObeEVSohM21eSA%3D%3D

Croft, Lauren. Balancing competing priorities as a legal department leader.

2024 Mar 19 Lawyers Weekly

"In the current market, being a general counsel comes with a number of competing responsibilities and challenges – but this head of legal said that resilience and positive connection are both key elements of overcoming these challenges in 2024."

https://www.lawyersweekly.com.au/corporate-counsel/39293-balancing-competing-priorities-as-a-legal-department-leader

Croft, Lauren. The importance of mentorship for junior lawyers.

2024 Mar 4 Lawyers Weekly

"In 2024, varying degrees of mentorship and support can make or break a legal career. Here, shortlisted finalists and award-winning law students shared how additional support has positively benefited their careers and what other young lawyers should be on the lookout for."

https://www.lawyersweekly.com.au/biglaw/39178-the-importance-of-mentorship-for-junior-lawyers

Esade Business & Law School. Tips for leaders navigating ethical gray zones.

2024 Mar 7 Forbes

"We set an example for a better future via education and research."

https://www.forbes.com/sites/esade/2024/03/07/beyond-black-and-white-embracing-the-gray-in-ethical-leadership/?sh=598422b141b5

O'Neill, Kace. Leaders must help themselves before they can help their employees.

2024 Mar 12 Lawyers Weekly

"Sometimes, leaders tend to neglect their own wellbeing to uplift that of their employees. This process can prove to have a negative impact on the workplace."

https://www.lawyersweekly.com.au/biglaw/39224-leaders-must-help-themselves-before-they-can-help-their-employees

Vlemincx, Eve. Beyond semantics: Why "taking the lead/ership" does not equal "leadership".

2024 Mar 11 Legal Business World

"Repeatedly, I encounter the phrase "taking the leadership" instead of "taking the lead," implying that taking the lead is synonymous with leadership. Regardless of whether it's a proper use of language, both concepts are distinct, and here's why."

https://www.legalbusinessworld.com/post/beyond-semantics-why-taking-the-lead-ership-does-not-equal-leadership

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LEGAL ANALYTICS

Internet Article

Farrar, Daniel. How law firms can leverage legal analytics to boost profitability.

2024 Mar 28 Forbes

"When it comes to future-proofing their firms, attorneys should prioritize cloud adoption and embrace artificial intelligence (if they haven't done so already). But there's a third, equally important step they should take: using legal analytics. Legal analytics provide insights into critical business metrics such as staff efficiency and client retention—and allow attorneys to take action to streamline operations and make data-driven decisions that ultimately increase profitability."

 $\frac{https://www.forbes.com/sites/forbesbusinesscouncil/2024/03/28/how-law-firms-can-leverage-legal-analytics-to-boost-profitability/?sh=79da4dd426e2$

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LEGAL DATA TRANSLATORS

Internet Article

Chaboryk, Amanda Catharine. The new role of 'legal data translators': Navigating the intersection of law and data science.

2024 Mar 18 Legal Business World

"Bridging the gap between data and the law has been a long-time industry need, for ensuring that legal innovation is driven by evidence (data) and ethics. Legal data translators are a new and vital role in the legal sector, where they use data methods to solve legal problems and challenges. They are not only legal experts, but also skilled communicators



who can demonstrate the value of analytics and Al aligned to business goals. So where does one find a 'legal data translator? Far and wide! They can be found in various settings, such as law firms, courts, academic institutions, and government agencies, where they help to bridge the language gap between data and law. "

https://www.legalbusinessworld.com/post/the-new-role-of-legal-data-translators-navigating-the-intersection-of-law-and-data-science

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LEGAL EDUCATION

Internet Articles

Duncan, Rhys. Charity calls on law students to teach school kids legal basics.

2024 Mar 12 Legal Cheek

"The initiative looks for volunteer lawyers or law students to head into their local schools to deliver a lesson for students aged 5-18. The goal is to increase legal knowledge and teach students their basic legal rights through sessions on what the law is, who has the power to change the law, and how these changes affect lives." https://www.legalcheek.com/2024/03/charity-calls-on-law-students-to-teach-school-kids-legal-basics/

How can the SQE be improved?

2024 Mar 27 Legal Cheek

"Legal Cheek readers call for cheaper fees, better exam rooms, past papers and more. Since Legal Cheek exclusively revealed last week that law firms were rescinding training contract offers from students who failed the SQE on their first attempt, social media has been flooded with criticism of the solicitors' assessment. With this in mind, Legal Cheek took to its busy socials to ask its law student and lawyer followers: how do you think the SQE can be improved?" https://www.legalcheek.com/2024/03/how-can-the-sqe-be-improved/

Makungu, Grace. The key differences between law school and legal practice – a trainee solicitor's perspective.

2024 Mar 20 Legal Cheek

"My journey into the legal industry didn't follow the typical trajectory of immediately securing a training contract after university. Instead, after graduating from Kingston University, I worked as a paralegal at several City law firms whilst completing my Legal Practice Course part-time."

https://www.legalcheek.com/2024/03/the-key-differences-between-law-school-and-legal-practice-a-trainee-solicitors-perspective/

Robbie, Grace. Law schools must do more to prepare students for in-house realities.

2024 Mar 6 Lawyers Weekly

"With in-house roles becoming a more considered career path for law students and graduates, the need for universities to promote this pathway is apparent. Here, one law student and in-house paralegal weighs in on emerging practitioners' readiness to work in corporate legal roles."

https://www.lawyersweekly.com.au/corporate-counsel/39156-law-schools-must-do-more-to-prepare-students-for-in-house-realities

Robbie, Grace. The need for family lawyers to continually adapt.

2024 Mar 28 Lawyers Weekly

"As family law continues to evolve, it's imperative for lawyers in this field to adapt accordingly, ensuring they stay ahead of changes to provide the best possible service for their clients without falling behind."

https://www.lawyersweekly.com.au/sme-law/39353-the-need-for-family-lawyers-to-continually-adapt

Journal Article

Titong, Mpho. Rational distinction debated on the Legal Practice Act.

2024 Mar De Rebus p26

"Given the rules and regulations that one must comply with in their quest to receive admission into legal practice, non-compliance and legal uncertainties inevitably arise, hence the need to conduct proper research and writing on them. Rafoneke and Another v Minister of Justice and Correctional Services and Others 2022 (6) SA 27 (CC) is a significant judicial step taken by the Constitutional Court towards our legal education. The case deals with the admission of a non-South African legal practitioner to the South African legal fraternity and deals, in particular, with s 24(2) of the Act..."

https://www.derebus.org.za/rational-distinction-debated-on-the-legal-practice-act/

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LEGAL ETHICS

Journal Article

Govender, Krish. Ethics: A losing battle against national and global storms.

2024 Mar De Rebus p49

"Lawyers under our constitutional democracy, should ideally all become the proverbial 'foot soldiers' for equality, integrity, and justice, more especially, in the absence of any noticeable activism among academics, unionists, religious and other professional groups. They should shoulder a major responsibility on behalf of society, in leading the march for justice, equality and socio-economic rights for all in the country."

https://www.derebus.org.za/ethics-a-losing-battle-against-national-and-global-storms/

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MANAGEMENT

Challenges

Internet Article

Flex Legal Network Inc. Top challenges in law firm management for 2024.

2024 Mar 18 LinkedIn Pulse

"In this article, we will explore some of the top challenges in law firm management and discuss strategies to address these issues for lawyers and law firms in Canada."

https://www.linkedin.com/pulse/top-challenges-law-firm-management-2024-flex-legal-network-8g9hc/

Change Management

Internet Article

Williams, Geoffrey M. The 5 Key principles of change.

2024 Mar Legal Management

"Combined with everything else going on in our world, it makes sense to want to get off of Earth's merry-go-round and take a long-term vacation from all the chaos. But getting through life's tall challenges is doable. We have proven a resilient species. And as leaders in the legal industry, we have thrived through difficult changes before. So take heart: Change is here, and it can be a win-win. I organize my thoughts about change around five key ideas that I call "change principles."

https://www.alanet.org/legal-management/2024/march/columns/the-5-key-principles-of-change

Chief Information Officers

Internet Article

Kanungo, Saurajit. How to find the right Chief Information Officer for your law firm.

2024 Mar Legal Management

"Leaders often view their information technology departments in the abstract. For too many of them, those departments are just a cost-of-doing-business function that they don't have to think about as long as everything operates as it's supposed to. It's all rather impersonal. But it shouldn't be."

 $\underline{\text{https://www.alanet.org/legal-management/2024/march/departments/how-to-find-the-right-chief-information-officer-for-your-law-firm}$

Conflict Management

Internet Article

Merrill, Wendy. The 3 most common conflicts in law firms and how to resolve them.

2024 Mar 19 Attorney at Work

https://www.attorneyatwork.com/common-law-firm-conflicts/

Meetings



Internet Articles

Mazzone, Erik. That email should have been a meeting.

2024 Mar 12 Attorney at Work

"Next time you are paging through the 17th message in a thread, consider that sometimes, meetings are the right tool for the job."

https://www.attorneyatwork.com/that-email-should-have-been-a-meeting/

Remley, Micah. Challenges in meeting room management after returning to the office.

2024 Mar 5 American Bar Association

"Hybrid work is changing the way law offices function. Meeting rooms are of increased value because of the remote/inoffice mix. Building a meeting room strategy that works for employees in the office and at home is critical for workplace management."

https://www.americanbar.org/groups/law_practice/resources/law-technology-today/2024/challenges-in-meeting-room-management-after-returning-to-the-office/ (Subscription needed)

Strategy

Internet Articles

Stock, Richard G. Why strategy seldom works in law departments.

2024 Mar 18 Legal Business World

"Lawyers enable their companies to develop and sustain a competitive edge in the market or to resolve important disputes. In other words, if they are any good, they are inevitably " strategic ". It has been possible for some time and across a whole range of industries for the legal team to have a formal strategic business plan, or at least to be a prominent part of the organization's strategic business plan. This said, why do companies and their law departments fail to do what they say they are going to do?"

https://www.legalbusinessworld.com/post/why-strategy-seldom-works-in-law-departments

Suttie, Heather. The value of creativity and imagineering to legal business strategy.

2024 Mar Tloma Today

"That's the thing about creativity: it helps reframe a situation in a unique fashion. And it's imaginative and fun. We need more creativity in the legal service market. The advantage of creativity is that it enables a mind-wide-open world of possibilities that launch as a result of answering a question asked in first year university Philosophy class. That question is: Why? The answer is not: Because. The answer is: Why not?"

https://www.tloma.com/about-tloma/tloma-today/details/tlomatoday---march-2024?expand=the-value-of-creativity-and-imagineering-to-legal-business-strategy---march-2024

Time Management

Internet Article

Skinner, David and Dunn Skinner, Karen. 8 Ways to stop losing time & money in your law practice: Part 3. 2024 Mar 28 Legal Business World

"Mastering efficiency: unveiling the DOWNTIME framework for a productive practice."

https://www.legalbusinessworld.com/post/8-ways-to-stop-losing-time-money-in-your-law-practice-part-3

Transparency

Internet Article

Croft, Lauren. How transparency can set you up for success.

2024 Mar 12 Lawvers Weekly

"Following a tough 2023, this GC emphasised that moving through 2024, she's focusing on rejuvenation and mindset – two things she said will set both her and her team up for success this year."

https://www.lawyersweekly.com.au/corporate-counsel/39217-how-transparency-can-set-you-up-for-success

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MARKETING

Artificial Intelligence



See ARTIFICIAL INTELLIGENCE: Marketing

Internet Article

Schmidt, Sally J. You're not busy? Marketing activities to get you through a work drought.

2024 Mar 26 Attorney at Work

"When you have extra time on your hands, fill it with business development and legal marketing activities that keep you busy and productive while positioning you for future success."

https://www.attorneyatwork.com/legal-marketing-activities-to-get-you-through-a-work-drought/

Networking

Internet Article

5 Top tips for mastering law firm networking events.

2024 Mar 14 Legal Cheek

"Networking — you either love it or you hate it. While Covid certainly took the heat off with online interactions becoming the only option, we're now back to in-person networking, with all the (awkward) standing around and foot shuffling that comes with it. Whether you're wondering what to do on an insight day or have a vac scheme coming up, here's some tips on navigating networking."

https://www.legalcheek.com/2024/03/5-top-tips-for-mastering-law-firm-networking-events/

Online Marketing

Internet Articles

Dillon, Sophie. The must-follow lawfluencers for 2024.

2024 Mar 6 Legal Cheek

"Spice up your feed with these social media pros."

https://www.legalcheek.com/2024/03/the-must-follow-lawfluencers-for-2024/

Field, Annabel. What acting out legal cases on TikTok has taught me about the potential of social media. 2024 Mar 11 Legal Cheek

"One of the most overwhelming things for new law students is the sheer number of cases they are expected to learn. The idea of having to memorise what feels like a million cases for an exam is incredibly daunting. Understanding both facts and principles is only half the battle with applying them to questions, incorporating statutes and understanding exceptions a separate battle. It is important therefore to make committing cases to memory as easy as possible." https://www.legalcheek.com/2024/03/what-acting-out-legal-cases-on-tiktok-has-taught-me-about-the-potential-of-social-media/

Judge given formal advice over 'offensive' social media posts.

2024 Mar 26 Legal Cheek

"In reaching its decision, the JCIO said it considered that Myerson "identified his judicial status in historic tweets, engaged in politically controversial issues, sometimes in an offensive manner, and failed to maintain the standards of his judicial office"."

https://www.legalcheek.com/2024/03/judge-given-formal-advice-over-offensive-social-media-posts/

Search Engine Optimization (SEO)

Internet Article

Casper, Morgan. 6 Essential steps for elevating your law firm through SEO blogging.

2024 Mar 28 Strategies & Voices

"If you're looking for a simple way to increase your law firm's discoverability through Google without paying for ads, you should be focusing on search engine optimization. Firms can leverage SEO to improve their visibility and reach more potential clients who are actively searching for their services without spending thousands of dollars on advertising."

https://strategiesandvoices.org/Article-Details/6-essential-steps-for-elevating-your-law-firm-through-seo-blogging

Websites

Internet Article

Innovations in website design: Integrating visuals for competitive advantage.



2024 Mar 14 Legal Business World

"It is not a secret that having a robust online presence is crucial for businesses to stand out. Website design is a crucial factor in attracting and engaging visitors. It plays a significant role in giving your website a competitive edge. This article will discuss the importance of web design and how integrating innovative visuals can enhance your website's appeal. Besides, we will discuss the latest visual solutions, that will enhance any business design. So, let's start!"

https://www.legalbusinessworld.com/post/innovations-in-website-design-integrating-visuals-for-competitive-advantage

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NEURODIVERSITY

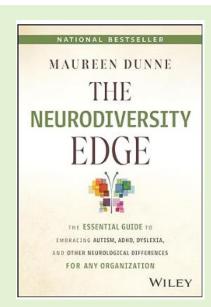
Internet Article

Dunne, Maureen. Why neurodiversification is more important than hiring workers based on cultural fit. 2024 Mar 5 Fast Company

"In her new book, cognitive scientist and neurodiversity expert Maureen Dunne explains the advantages of neurodiversity."

https://www.fastcompany.com/91046449/why-neurodiversification-is-more-important-than-hiring-workers-based-on-cultural-fit?utm_source=flipboard&utm_content=coachdougbrown%2Fmagazine%2FLeadership

New Publication



Dunne, Maureen. The Neurodiversity Edge: The Essential Guide to Embracing Autism, ADHD, Dyslexia, and Other Neurological Differences for Any Organization. – Wiley, 2024.

ISBN: 978-1-394-19928-0 Table of contents: View <u>here</u>

Publisher's summary: "Did you know that an estimated 1 in 5 people are "neurodivergent"—have a mind that works differently, such as the autistic, ADHDers, the dyslexic, synesthetes, and other unique neurotypes—and that the vast majority are motivated, capable, and unemployed? This indispensable guide is based on more than two decades of immersive cognitive science research, case studies, stories from neurodivergent voices, in-the-trenches work with hundreds of organizations from start-ups to global Fortune 500 titans, and Dr. Dunne's own lived experiences as a neurodivergent employer, entrepreneur, board member, and CEO. ... The Neurodiversity Edge is an essential guide for executives, board directors, human resources professionals, managers, recruiters, entrepreneurs, venture capitalists, allies, educators, nonprofit leaders, and anyone with an interest in better understanding neurodiversity, authentic neuroinclusion, and the human mind."

Purchase information available here.

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OFFICE DESIGN

Internet Articles

Davies, Helen. Modern law office interior design concepts that project confidence. 2024 Mar 7 Front Signs

"A large number of companies are looking for ways to provide their employees with a better office. Some law firms, in particular, are taking concrete steps to enhance their workplace culture. This can make the premises more attractive for both employees and clients."

https://www.frontsigns.com/blog/modern-law-office-interior-design-concepts-that-project-confidence/

Turner, Dave. The 'XY & Zeros' of office furniture decommissioning: A comprehensive guide. 2024 March Tloma Today



"Contents: The importance of office decommissioning – Choosing the right decommissioning partner – The 7 Steps to a successful decommissioning project."

https://www.tloma.com/about-tloma/tloma-today/details/tlomatoday---march-2024?expand=the-xy-zeros-of-office-furniture-decommissioning-a-comprehensive-guide---march-2024

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PRO BONO

Video

Cassette, Jacquie et al. The significant impact of our Pro Bono & Human Rights practice. 2024 Mar 19 Cliffe Dekker Hofmeyr

"Led by Jacquie Cassette, our team Brigitta Mangale, Clarice Wambua, Elgene Roos, Gift Xaba, and Lauriene Maingi answered a calling to carry out this work and see it as an incredible honour and privilege to do so, particularly at a firm like CDH. Our passion and dedication, built over several years – and in some instances decades – have led to each of us contributing uniquely to a range of areas of law and of public interest. This video highlights some of cases and initiatives we have chosen to focus on in our newsletter which reflects some of the best of our year's work. We hope you enjoy reflecting on our 2023 journey as much as we enjoyed doing it."

https://www.cliffedekkerhofmeyr.com/en/news/media/2024/Pro-Bono/The-significant-impact-of-our-Pro-Bono-Human-Rights-practice-

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PROFESSIONAL CONDUCT / ETHICS

Internet Articles

Neilson, Naomi. SA solicitor struck off for 'egregious' misappropriation of trust money.

2024 Mar 26 Lawyers Weekly

"A South Australian solicitor who took more than \$30,000 meant for six barristers has been struck off the roll." https://www.lawyersweekly.com.au/biglaw/39351-sa-solicitor-struck-off-for-egregious-misappropriation-of-trust-money

Neilson, Naomi. 'Too pretty for jail': Lawyer disciplined for social media posts.

2024 Mar 28 Lawyers Weekly

"A lawyer who told a client he was "too pretty" to be behind bars and boasted he could "keep all the boys out of jail" faced disciplinary action."

https://www.lawyersweekly.com.au/biglaw/39359-too-pretty-for-jail-lawyer-disciplined-for-social-media-posts

Journal Article

Ramotsho, Kgomotso. Legal practitioners do not only owe a duty to their clients, but they also owe a duty to the courts and the legal system. [BMGS v MBS and Others (26675/2022) [2024] ZAGPPHC 24 (8 January 2024)] 2024 Mar De Rebus p42

"An urgent court application was brought to the Gauteng Division of the High Court in Pretoria in terms of r 6(12) of the Uniform Rules of Court for the contempt of two court orders granted against the first respondent (the mother) by Vorster AJ on 4 August 2021 and by Mosopa J, on 27 June 2022 respectively. The applicant (the father) sought relief with the aim to protect his rights as the father of the minor child, and to have the right of access to, and contact with his minor child... The High Court said it was concerning that legal practitioners find themselves in situations where their profession would be compromised, considering that there was failure to advise the first respondent to comply with the court orders, or better yet, advise on what is in the best interests of her minor child, taking into account the impact non-compliance will have on the growth and development of the child."

https://www.derebus.org.za/legal-practitioners-do-not-only-owe-a-duty-to-their-clients-but-they-also-owe-a-duty-to-the-courts-and-the-legal-system/

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PROFESSIONAL DEVELOPMENT

Cases

Legal Practice Council v Louw (10606/2023) [2024] ZAWCHC 88 (20 March 2024)



Attorney – Fidelity Fund certificate – Practitioner whose trust account in deficit as result of theft by employee – Unable to make good trust creditors' claims – No dishonesty on attorney's part and no persuasive evidence that he is not fit and proper to continue practising pending finalisation of disciplinary proceedings – Attorney directed to make application for Fidelity Fund certificate and, should he not be issued with such certificate, to institute application compelling Legal Practice Council to issue certificate – Legal Practice Act 28 of 2014, s 84 and s 85. https://www.saflii.org/za/cases/ZAWCHC/2024/88.pdf

Legal Practice Council v Setati (570/2022) [2024] ZAGPPHC 207 (13 March 2024)

Attorney – Failure to assist in administration of deceased estate – Allowing investment of estate funds in dubious investments in breach of his mandate – Despite this, taking own fees and allowing fees of investment advisors – Whole of estate funds depleted – Minor as sole beneficiary prejudiced – Failing to account for these breaches and to keep proper books of account – Repeatedly practising without Fidelity Fund certificates – Offending conduct established – Respondent no longer fit and proper to practice law – Striking off appropriate sanction. https://www.saflii.org/za/cases/ZAGPPHC/2024/207.pdf

Internet Articles

Cohodes, Susan. An antidote to ungrateful clients: Rediscovering the satisfaction and joy of helping others. 2024 Mar Attorney at Work

"I decided to retire from full-time law practice in large part because I was tired of dealing with ungrateful clients. I worried I would miss the grateful ones, though, along with the ego boost and satisfaction that came with helping people who appreciated the help. And I did miss them, until I met a six-year-old I'll call Henry. Twice a week, I read with Henry, a first grader at an elementary school in Seattle, through a program called Reading Partners."

https://www.attorneyatwork.com/antidote-to-ungrateful-clients/

Dealing with the mental 'shockwave' of the SQE.

2024 Mar 21 Legal Cheek

"A paralegal opens up about wellbeing challenges associated with the new assessment. The opinion you never asked for — I passed the SQE1 exams whilst working full-time. I'm still recovering from the shockwave." https://www.legalcheek.com/2024/03/dealing-with-the-mental-shockwave-of-the-sqe/

Omobosola Babajide, Christianah. How to master LinkedIn as an aspiring lawyer.

2024 Mar 26 Legal Cheek

"Building a personal brand? Christianah Babajide tells us how to utilise social media for this purpose. In today's digital era, social media has become more than a platform for memes and cat videos; it has evolved into a powerful tool for young legal professionals to shape their careers. For aspiring lawyers, LinkedIn stands out as a pivotal platform offering vast opportunities for networking, personal branding, and career advancement."

https://www.legalcheek.com/2024/03/how-to-master-linkedin-as-an-aspiring-lawyer/

Snyder, Theda C. Upgrade your image: Your new publicity still.

2024 Mar Attornev at Work

"You need a publicity still, also known as a headshot, because people want to match a face with a name. Most marketing experts advise lawyers to use a welcoming, smiling image. Some clients may only contact you by phone, email or text; the ability to picture the person they are communicating with will help build a relationship." https://www.attorneyatwork.com/lawyer-publicity-still/

What to expect on a vacation scheme.

2024 Mar 6 Legal Cheek

"After jumping through the hoops of written applications, aptitude tests, video interviews and assessment centres, your phone finally pings with that phone call or email you've been awaiting for months: "We are delighted to offer you a place on our 2024 [spring/summer] vacation scheme..." You're over the moon and share the news excitedly, but a few hours later, you realise that you've actually now got to do the vacation scheme. Eeeeeeek!" https://www.legalcheek.com/2024/03/what-to-expect-on-a-vacation-scheme/

Journal Article

Bloem, Martie. Public interest versus the interest of the fit and proper legal practitioner.

2023 34(2) Stellenbosch Law Review p333

"The question raised in this contribution is whether it can be said that the South African legal profession is primarily focused on serving the public or rather on serving its own interest. The assumption is that legal practice should provide an unbiased service aimed at the public good, independent of any concern for personal gain, traditionally recognised as one of the main distinguishing features of professional practice. It is further assumed that service in the



interest of the public is one of the underlying values which determines legal culture and therefore also what it means to be a fit and proper legal practitioner. In an attempt to redefine "public interest" as one of the principles that should inform the fit and proper standard, the development of the professions is briefly analysed before considering the meaning of the public interest for the legal profession."

Media Comment

Venter, Zelda. Transformation is vital in silk status, says Minister Lamola.

2024 Mar 25 Pretoria News

"The Minister of Justice and Correctional Services, Ronald Lamola, has published guidelines regarding the conferral of Senior Attorney and Senior Counsel honours for eligible legal practitioners. The guidelines made it clear that regard must be given to the racial and gender composition of the legal fraternity in the country."

https://www.iol.co.za/pretoria-news/news/transformation-is-vital-in-silk-status-says-minister-lamola-e6014183-0eab-4d26-9ae1-0ca17232cc09

Career opportunities

Internet Article

Where lawyers aged 40+ want to work right now.

2024 Mar 20 Lawyers Weekly

"Following the recent release of the 2023–24 Top 25 Attraction Firms ranking, Lawyers Weekly has broken down the data by age – here, we reveal which of the nation's biggest practices are most appealing to lawyers in their mid-late careers. If they were to leave their current employers."

https://www.lawyersweekly.com.au/biglaw/39294-where-lawyers-aged-40-want-to-work-right-now

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SKILLS / COMPETENCIES

Internet Articles

Cole, Meghan. 4 Tips for attorneys struggling to manage large case dockets.

2024 Mar 27 Attorney at Work

"Managing a large case docket can overwhelm your inbox and test your organizational skills. Consider these tips for distilling large amounts of information into comprehensible and accessible reports for your team and your client." https://www.attorneyatwork.com/4-tips-for-attorneys-struggling-to-manage-large-case-dockets/

Robbie, Grace. Running a business and being a new lawyer – it can be done.

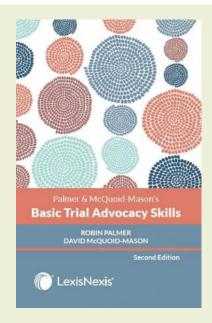
2024 Mar 18 Lawyers Weekly

"In the demanding field of law, it's common for practitioners to have little to no time for personal pursuits and hobbies. However, Mariah Saad has defied this notion, successfully managing a thriving e-commerce business alongside her role as a law graduate at one of the nation's fastest-growing NewLaw firms."

https://www.lawyersweekly.com.au/biglaw/39269-running-a-business-and-being-a-new-lawyer-it-can-be-done

New Publication





Palmer, R and McQuoid-Mason, D.J. Palmer & McQuoid-Mason's Basic Trial Advocacy Skills. – 2nd ed. – LexisNexis, 2023.

ISBN: 9781776177103

Partial contents: The qualities of good trial lawyers – General ethical duties of trial lawyers – Conflicts of interest, the cab-rank rule and applications for recusal of judicial officers – Manners in court (court etiquette) – Preparation for trial – The opening statement and examination-in-chief – Cross-examination and re-examination – The closing address.

Price: R628.00 (print) including VAT, excluding delivery. Order from books@lexinfo.co.za

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TECHNOLOGY

Internet Articles

Campbell, Jack. 5 Cyber security tips for firms.

2024 Mar 25 Lawyers Weekly

"Cyber security is becoming more and more of a priority for law firms in the modern workforce. Maintaining protection is a collective effort and requires the right attention."

https://www.lawyersweekly.com.au/biglaw/39320-5-cybersecurity-tips-for-firms

Croft, Lauren. Firm owners should prioritise 'deploying technology'.

2024 Mar 28 Lawyers Weekly

"Despite legal technology being commonplace within Australian law firms, this CEO has seen a "lag" in firms and emphasised that prioritising tech will help them save time and money."

https://www.lawyersweekly.com.au/sme-law/39366-firm-owners-should-prioritise-deploying-technology

O'Neill, Kace. Slow and steady doesn't win the race when it comes to advancing technology.

2024 Mar 26 Lawyers Weekly

"Too many organisations are acting as the tortoise and not the hare when it comes to keeping up with advancing technology and they're paying the price."

 $\underline{\text{https://www.lawyersweekly.com.au/biglaw/39332-slow-and-steady-doesn-t-win-the-race-when-it-comes-to-advancing-technology}$

Santhebennur, Malavika. Legal departments must be involved in cyber incidents from the get-go. 2024 Mar 26 Lawyers Weekly

"In-house counsel should be the first port of call for an incident response team when their organisation falls prey to a cyber attack, according to a cyber security expert."

https://www.lawyersweekly.com.au/corporate-counsel/39345-legal-departments-must-be-involved-in-cyber-incidents-from-the-get-go

Cybersecurity

Internet Article

Hilborne, Nick. SRA warns solicitors over 'deepfake' clients and vendor fraud.

2024 Mar 12 Legal Futures

"The Solicitors Regulation Authority (SRA) has warned lawyers who rely on video calls to identify clients of the risks posed by 'deepfake' technology. The regulator said it had also seen "increasing numbers" of law firms facilitating vendor frauds. In an <u>updated sectoral risk assessment</u> for anti-money laundering (AML) and terrorist financing, the



SRA said that not meeting clients face-to-face "may make sense in the context of a given transaction", but where they appeared "unnecessarily reluctant or evasive about meeting in person", this could be a cause for concern." https://www.legalfutures.co.uk/latest-news/sra-warns-solicitors-over-deepfake-clients-and-vendor-fraud

Journal Articles

Rafferty, Rob. Cyber breaches: Human element remains by far the biggest vulnerability.

2024 Mar De Rebus p12

"Cybercrime is a business risk and is not unique to the legal profession. With the result that cybercrime is not covered by the LPIIF. I then started paging through the other *De Rebus* editions and only found a few articles touching on cyber insurance as a solution to cybercrime. I, however, do not think that cyber insurance is the solution. Let me explain."

https://www.derebus.org.za/cyber-breaches-human-element-remains-by-far-the-biggest-vulnerability/

Rafferty, Rob. Due care and cyber security prevention practices.

2024 Mar De Rebus p13

"There are simply too many cyber threats out there to carry on without an approach specifically focusing on prevention of cyber threats. In fact, I would go so far as to identify a specific partner or director to take responsibility thereof, to implement a program and report thereon."

https://www.derebus.org.za/due-care-and-cyber-security-prevention-practices/

Data Analytics

Internet Article

Clark, Nicole. Give me a break: How to leverage verdict data to make better settlement decisions.

2024 Mar 13 Legal Business World

""Who hurt you?" shouts a billboard for the Razavi Law Group in Los Angeles. The city is awash with gigantic advertisements in this style, each hawking the services of a local personal injury attorney. Our skyline, visually invaded by a collection of stern-looking men in dark suits, highlights the saturated nature of personal injury law. "[A]t the end of the day," explains Ardy Pirnia of the Pirnia Law Group, "if you want to generate leads, the only way to do it is to be in everyone's face.""

https://www.legalbusinessworld.com/post/give-me-a-break-how-to-leverage-verdict-data-to-make-better-settlement-decisions

'Deepfake' Technology

Internet Article

Duncan, Rhys. Beware of 'deepfake' clients, regulator warns lawyers.

2024 Mar 13 Legal Cheek

"As part of their regular risk assessments for anti-money laundering and terrorist financing, the SRA has highlighted the potential risks of deepfake technology alongside other emerging and existing issues. "Not meeting a client face-to-face can increase the risk of identity fraud and without suitable mitigation such as robust identity verification may help facilitate anonymity," the warning states."

https://www.legalcheek.com/2024/03/beware-of-deepfake-clients-regulator-warns-lawyers/

Legal Tech

Internet Articles

Clark, Nicole. Primer on using State Court trial data for business and competitive intelligence.

2024 Mar 6 Attorney at Work

"Your law firm's ability to leverage state trial court data boosts your business and competitive intelligence capabilities to a new level. How can attorneys harness the power of big numbers to enhance their business and competitive intelligence? Here's a primer."

https://www.attorneyatwork.com/state-court-trial-data-for-business-and-competitive-intelligence/

DavisRoe, Danielle. Microsoft Copilot for lawyers: Is it worth the money?

2024 Mar 8 Attorney at Work

"How can lawyers use Copilot? A test run – Copilot for summarizing documents – Copilot for summarizing email – Copilot for Teams messages – Copilot for Excel – Copilot's speed – Copilot's future – Want to get more out of the software you use every day?"



https://www.attorneyatwork.com/microsoft-copilot-for-lawyers/

Metaverse

Internet Article

Ramsey, William and Hampton, Phil. We wear our sunglasses...all day?

2024 Mar Legal Management

"Ray-Ban — the iconic sunglasses brand —is now eyeball deep in the smart glasses market with the debut of the second version of their Meta-connected smart glasses."

https://www.alanet.org/legal-management/2024/march/columns/we-wear-our-sunglasses-all-day

SEO

Internet Article

Arato, David. March 2024 Google Core algorithm update: FAQs for lawyers.

2024 Mar Attorney at Work

"Answers to questions lawyers may have about the March 2024 Google Core Algorithm Update and what steps to take in its wake."

https://www.attorneyatwork.com/march-2024-google-core-algorithm-update-faqs-for-lawyers/

Website Design and Innovation

Internet Article

Innovations in website design: Integrating visuals for competitive advantage.

2024 Mar 14 Legal Business World

"It is not a secret that having a robust online presence is crucial for businesses to stand out. Website design is a crucial factor in attracting and engaging visitors. It plays a significant role in giving your website a competitive edge. This article will discuss the importance of web design and how integrating innovative visuals can enhance your website's appeal. Besides, we will discuss the latest visual solutions, that will enhance any business design. So, let's start!"

https://www.legalbusinessworld.com/post/innovations-in-website-design-integrating-visuals-for-competitive-advantage

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TRAUMA-INFORMED LAWYERING

Internet Articles

Robbie, Grace. The importance of lawyers being trauma-informed.

2024 Mar 7 Lawyers Weekly

"As trauma-informed lawyering becomes increasingly integrated into the Australian legal landscape, it is crucial for lawyers to recognise the profound benefits this training offers, not only in enhancing their capacity to provide effective legal services but also in addressing their clients' personal needs."

https://www.lawyersweekly.com.au/politics/39181-the-importance-of-lawyers-being-trauma-informed

Thum, Florence. Engaging in a trauma-informed approach to lawyering.

2024 Mar 22 Lawyers Weekly

"Lawyers engage in a number of interpersonal relationships when they relate to people with trauma, be they clients or third parties, writes Florence Thum."

https://www.lawyersweekly.com.au/biglaw/39310-engaging-in-a-trauma-informed-approach-to-lawyering

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WELLBEING

Internet Articles

Croft, Lauren. IBA launches new guide for wellbeing in legal education.

2024 Mar 18 Lawyers Weekly



"A resource designed to promote wellbeing for future lawyers and make wellness a core priority for those studying or teaching law and working within the legal profession."

https://www.lawyersweekly.com.au/biglaw/39279-iba-launches-new-guide-for-wellbeing-in-legal-education

Dillon, Sophie. IBA releases guidance for law schools to safeguard student mental health.

2024 Mar 18 Legal Cheek

"Wellbeing issues should not be sign of weakness, says International Bar Association. The IBA has issued a list of ten recommendations for law schools to promote the wellbeing of law students and academics."

https://www.legalcheek.com/2024/03/iba-releases-guidance-for-law-schools-to-safeguard-student-mental-health/

Lobell, Kylie Ora. Battling imposter syndrome.

2024 Mar Legal Management

"Feelings of inadequacy aren't uncommon in legal professions. We explore where they come from — and how to combat them."

https://www.alanet.org/legal-management/2024/march/features/battling-imposter-syndrome

Santhebennur, Malavika. Using data to manage workplace psychosocial health.

2024 Mar 26 Lawyers Weekly

"As in-house counsel teams face resourcing and budgeting constraints, a general counsel has underscored the value of using data to manage workflows."

https://www.lawyersweekly.com.au/corporate-counsel/39343-using-data-to-manage-workplace-psychosocial-health

Spannhake, Jamie. Get well at work: 5 Workplace wellness trends.

2024 Mar 29 Attorney at Work

"Workplace wellness and attorney well-being are not new concepts. But each year we need to refocus to stay on the right path to being healthy."

https://www.attorneyatwork.com/get-well-at-work-5-workplace-wellness-trends/

Spear, Ryan. The case for embracing firmwide retreats to boost mental health.

2024 Mar Legal Management

"Here are some key benefits of organizing firmwide retreats for legal professionals: Team building and collaboration – Stress reduction – Skill development and learning – Open dialogue on mental health – Recognition and appreciation." https://www.alanet.org/legal-management/2024/march/departments/the-case-for-embracing-firmwide-retreats-to-boost-mental-health

Guidelines

IBA Professional Wellbeing Commission. International Guidelines for Wellbeing in Legal Education. 2023. 2024 Mar 13 International Bar Association

"A comprehensive resource designed to promote wellbeing in the lawyers of the future. The issuance of these Guidelines represents the commitment of the IBA to improving the wellbeing of legal professionals around the world and to promoting the issue of wellbeing as a core priority for all those studying or teaching law and working within the legal profession. The Guidelines follow on from the Wellbeing Commission's ground-breaking survey and report in 2021 that involved the IBA Legal Policy & Research Unit's work in this critical area."

Media Release: https://www.ibanet.org/The-IBA-Professional-Wellbeing-Commission-launches-International-Guidelines-for-Wellbeing-in-Legal-Education

Report: https://www.ibanet.org//document?id=International-Guidelines-for-Wellbeing-in-Legal-Education

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WOMEN IN LAW

Internet Articles

Croft, Lauren. 'Boundless' opportunities for women in space law.

2024 Mar 13 Lawyers Weekly

"As outer space becomes more commonly explored and nations across the globe continue to invest in space exploration, increased governance is needed as the industry evolves. Here, women in space law discuss upcoming legal trends and share why more female lawyers can – and should – consider a career in the sector."

https://www.lawyersweekly.com.au/biglaw/39251-boundless-opportunities-for-women-in-space-law

Croft, Lauren. 'Women will continue to pay the price for not being men' until they are equally valued. 2024 Mar 11 Lawyers Weekly



"Following the release of gender pay gap data from the Workplace Gender Equality Agency and International Women's Day, female barristers have advocated for continued equitable briefing efforts."

https://www.lawyersweekly.com.au/the-bar/39223-women-will-continue-to-pay-the-price-for-not-being-men-until-they-are-equally-valued

Dillon, Sophie. 9 Influential women lawyers who shaped the legal industry.

2024 Mar 8 Legal Cheek

"This International Women's Day, Legal Cheek is paying homage to women icons in law — both past and present. It marks the perfect moment to spotlight the women that have disrupted, pioneered and blazed a path for women in the law in 2024. We've created a list of the most inspiring and decorated ladies in the law, from the early 20th century through to today."

https://www.legalcheek.com/2024/03/9-influential-women-lawyers-who-shaped-the-legal-industry/

Duncan, Rhys. TLT targets 50% female partners by 2029.

2024 Mar 8 Legal Cheek

"The firm, headquartered in Bristol, had aimed to achieve 33% female partners by 2025. However, as we reported, it surpassed this goal well ahead of schedule last year. The new target looks to take this further, and build upon the existing progress. TLT says it hopes to achieve its revised gender goal through internal promotion, 66% of partner promotions at TLT in the last three years being women, and increasing its lateral hiring of female partners." https://www.legalcheek.com/2024/03/tlt-targets-50-female-partners-by-2029/

Robbie, Grace. 'Gender is still a huge challenge for women in shipping law.'

2024 Mar 8 Lawyers Weekly

"Despite the evident progression in encouraging and supporting females to join the industry, shipping law remains male-dominated. Here, Alison Cusack provided her extensive insight and expert advice on how women can navigate and overcome the challenges and barriers they encounter in the shipping law industry."

https://www.lawyersweekly.com.au/sme-law/39195-gender-is-still-a-huge-challenge-for-women-in-shipping-law

Santhebennur, Malavika. First-ever women in finance network lunch launches.

2024 Mar 8 Lawvers Weekly

"As the world celebrates International Women's Day today (8 March), Lawyers Weekly is proud to host the first-ever Women in Finance Network Lunch later this month."

 $\underline{\text{https://www.lawyersweekly.com.au/biglaw/39210-first-ever-women-in-finance-network-lunch-launches}}$

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WORKPLACE

Culture

Internet Articles

Furlong, Jordan. Allow your firm's culture to change.

2024 Mar 13 Jordan Furlong Substack

"As power in your law firm changes generational hands, the firm's culture naturally evolves. That's fine, so long as you identify and preserve your firm's human, professional, and societal core values."

https://jordanfurlong.substack.com/p/allow-your-firms-culture-to-change

Dillon, Sophie. Training contract seekers reveal their biggest law firm 'green flags'.

2024 Mar 14 Legal Cheek

"Good salary, work-life balance, diversity and more. Following Legal Cheek's popular Instagram poll about law firm red flags, we decided to quiz our 100k Insta followers about their law firm green flags. What do students love to see when it comes to choosing their perfect law firm? What puts students in their feels during application season? We were keen to find out..."

https://www.legalcheek.com/2024/03/training-contract-seekers-reveal-their-biggest-law-firm-green-flags/

Mabey, Stephen. The power of a positive culture in a law firm.

2024 Mar 20 Linkedin Pulse

"In the highly competitive and demanding world of law, a positive and healthy work culture is critical. The impact of a positive culture is not limited to the lawyers but clearly has a direct effect on the productivity of the staff, too. A positive culture in a law firm will drive: people satisfaction, productivity, and ultimately, success."

https://www.linkedin.com/pulse/power-positive-culture-law-firm-stephen-mabey-vpyme/



Perry, Phillip M. Building a healthy firm culture.

2024 Mar Legal Management

"Open communication can lead the way to a more engaged staff. One in every three leaders create an environment of fear in the workplace, according to a global study from New York City-based First & First Consulting. The resulting toxicity is costing employers real money in terms of diminished productivity. People who mistrust their leaders, after all, will keep their heads down, do the bare minimum required of their positions, and avoid taking any risks that might jeopardize their jobs."

https://www.alanet.org/legal-management/2024/march/features/building-a-healthy-firm-culture

Positive culture and wellbeing: a priority for law firms.

2024 Mar 13 Legal Futures

"The legal profession has a reputation for its rigorous nature, long hours, high-pressure environments, and intense competition. A potentially dangerous combination for mental ill-health and burn-out, it can also increase the risk of claims. With the SRA paying closer attention to culture and wellbeing, we discuss why this should be a priority for firms."

https://www.legalfutures.co.uk/associate-news/positive-culture-and-wellbeing-a-priority-for-law-firms





Beard Nelson, Naomi; Connerty, Mary Ellen and Egan, Michelle. Culture in Law Firms: Best Practices for Engagement and Retention in a Hybrid World. – Globe Law and Business, 2024.

ISBN: 9781787429284

Publisher's Summary: "Post-COVID-19, most law firms have embraced a hybrid working culture, presenting a unique challenge: how best to combine the flexibility of remote working with the benefits of working together in person. This Special Report examines how the recent culture shift has affected law firms, explores post-pandemic law firm management trends, and explains how law firm leaders can cultivate strong bonds within the firm and with clients, as well as retain and engage top talent. Crucial to all this is the integration of effective culture; diversity, equity and inclusion (DE&I); and well-being strategies:

Culture: The authors explore how firms, as part of the 'return-to-office' pitch, have sought to articulate what's unique about their workplace and demonstrate how some level of in-person work is essential to forging strong relationships between colleagues and clients.

DE&I: The authors also look at how firms are developing their return-tooffice diversity, equity and inclusion strategies and how this is underpinned by increased productivity and engagement from staff who are adequately equipped to balance work responsibilities with personal needs.

Well-being: With increased awareness of the importance of employees' physical and mental health, the need for workplaces to embrace and support employee well-being is examined, with a spotlight shone on current best practices for advancing well-being in a high-intensity law firm environment.

Culture in Law Firms offers unique insights and expert guidance for senior law firm management (including managing partners, chairs, executive committee members, c-suite professionals and HR departments) as they navigate the 'new normal' to develop robust strategies for the hybrid workplace and beyond."

Price: £95.00 (print, A4 softback). Purchase information available here.

Flexibility

Internet Articles

Croft, Lauren. 'Flexible work can work' in 2024. 2024 Mar 12 Lawyers Weekly



"Flexible working has continually evolved since the onset of the pandemic. However, despite many companies pushing for office mandates, this partner remains adamant that working from home will continue in 2024." https://www.lawyersweekly.com.au/biglaw/39220-flexible-work-can-work-in-2024

Croft, Lauren. Working flexible hours and staying competitive.

2024 Mar 7 Lawyers Weekly

"When this principal started his own firm while keeping his full-time role, he thought he would be working mostly on weekends. However, being available outside of traditional working hours during the week has been beneficial and valuable for clients."

https://www.lawyersweekly.com.au/sme-law/39204-working-flexible-hours-and-staying-competitive

Office Environment

Internet Article

Santhebennur, Malavika. Why practising law lends itself to being in an office.

2024 Mar 5 Lawyers Weekly

"It is vital for legal professionals to deliver their services in person to clients and leverage workspaces to develop trust and offer emotional support, according to this executive."

https://www.lawyersweekly.com.au/sme-law/39110-why-practising-law-lends-itself-to-being-in-an-office

Remote Working

Internet Articles

Croft, Lauren. 'Does remote working facilitate or encourage innovation?'

2024 Mar 13 Lawyers Weekly

"In a modern legal workplace, there are moments where "face-to-face interactions are crucial" – but also situations where remote working wins out, one partner discovers."

https://www.lawyersweekly.com.au/biglaw/39218-does-remote-working-facilitate-or-encourage-innovation

Kaushal, Ritu. How can law firms optimize remote work?

2024 Mar 13 Legal Support World

"Invest in technology to improve various functions – Foster digital communication & collaboration – Keep a check on your clients' requirements – State KRAs and targets clearly – Seek external support when needed – Review the Overall Picture of Your Law Firm Regularly."

https://www.legalsupportworld.com/blog/law-firms-optimize-remote-work/

Trends

Internet Article

Hilborne, Nick. Flood of lawyers swapping traditional firms for fee-share alternatives.

2024 Mar 22 Legal Futures

"Lawyers continue to leave traditional law firms for fee-share practices in large numbers, with one of them hiring more last year than any law firm in the land. Codex Edge found that more than twice as many lawyers opted to leave traditional firms last year to move to fee-share or 'platform' law firms than moved in the other direction."

https://www.legalfutures.co.uk/latest-news/flood-of-lawyers-swapping-traditional-firms-for-fee-share-alternatives

Workplace Relationships

Internet Article

Junior lawyers reveal their top partner peeves.

2024 Mar 25 Legal Cheek

"On Instagram, Legal Cheek recently posed a question to its paralegal, trainee and junior lawyer followers: what are the most annoying things partners do? Whilst many juniors may be keen to learn from the brightest and best in their fields, we were eager to uncover those annoying partner traits. Loads of followers joined the comment section sharing their top partner peeves ..."

https://www.legalcheek.com/2024/03/junior-lawyers-reveal-their-top-partner-peeves/

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